



April 30, 2007

Mr. Mike Zawatzke  
All State Communications  
800 Industrial Drive, Suite 204  
Sauk Rapids, MN 56379

Dear Mike:

Just wanted to say thanks to you and your team for doing such a great job on our cabling project. From the very beginning you guys instilled confidence and never disappointed.

As you are well aware, we were looking for a company that had abundant resources to come in with a team of professionals and install; data, voice, fiber, security, and video cabling and do so while working around, and with, multiple sub-contractors. You and your guys were constantly on top of what needed to be done and you worked well with the various vendors on site. Your team was always respectful and courteous. Please pass along my appreciation to them for the excellent job they did.

You also turned some quick jobs for us at our St. Cloud facility just when we needed it and for that I am very grateful.

You also did a great job of personally servicing our account. Whenever I asked for information or had a question of any kind you were right there with a quick response.

The bottom line is that, thanks to you and your crew, we were able to successfully move into our second facility without any cabling difficulty. Everyone fully expected everything to work flawlessly and as I mentioned above, you didn't disappoint.

I will not hesitate to work with you and your company again!

Sincerely,

A handwritten signature in black ink, appearing to read 'Steve Burns', with a long horizontal line extending to the right.

Steve Burns  
Business Unit Leader – Information Technology & Project Management

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